



Collaborative Agreement Between Fundación para el Futuro de Colombia and Rennes school of Business

The *Fundación para el Futuro de Colombia* (COLFUTURO) and Rennes school of Business share an interest in strengthening bilateral cooperation in the field of education between Colombia and France.

This agreement aims to foster cooperation and enhance the links between the two institutions by providing shared financing for talented Colombian students admitted to graduate degree programs at Rennes school of Business, within the framework of a Joint Graduate Loan-Scholarship Program.

The Joint Graduate Loan-Scholarship Program will operate as follows:

- 1. Colombian students interested in this Joint Graduate Loan-Scholarship Program will seek admission to the graduate degree programs offered by Rennes school of Business (Master's Degrees), following the normal application procedures and meeting all the standard admission requirements (including official language tests) established by Rennes school of Business
- Students applying or admitted to graduate degree programs offered by Rennes school of Business will submit a Loan-Scholarship application to COLFUTURO, following the normal application procedures and meeting all the standard requirements established by COLFUTURO.
- 3. Students offered a place for full-time graduate studies at the Rennes school of Business and selected as beneficiaries of the Loan-Scholarship Program of COLFUTURO will be eligible or considered for the shared financing under this agreement.

Each year, three scholarships covering 20% of tuition fees will be awarded to students in Rennes SB's two-year master's programs (20% in Year 1/Master 1 and 20% in Year 2/Master 2). For the list of eligible programs, please refer to Annex 2.

Students who are part of a partnership agreement and already receive a discount, as well as those receiving other tuition fee reductions, are not eligible for the Colfuturo/Rennes SB scholarships.

- 4. Rennes school of Business will offer this financial support for Master's students for the length of the programme.
- 5. COLFUTURO will provide the remainder of the tuition fees, living allowance and will cover other related costs, per its policies and procedures, up to USD50,000 and up to two years.
- 6. The students are responsible for obtaining financial resources to cover other costs (that are not included in this Loan-Scholarship agreement) related to their program of study.
- 7. Each institution will designate a coordinator to implement and monitor this Joint Graduate Loan-Scholarship Program. In particular, the designated coordinators will be responsible for ensuring that:
 - a. Rennes school of Business and COLFUTURO provide prospective Colombian scholars with information on their programs.
 - b. Rennes school of Business provides COLFUTURO with all the relevant promotional materials and brochures on the different graduate degree programs offered by Rennes school of Business to encourage interest among prospective Colombian students.
 - c. Rennes school of Business provides all Colombian students admitted to their graduate degree programs information on the Loan-Scholarship Program of COLFUTURO and encourages these students to contact and apply to COLFUTURO.
 - d. COLFUTURO informs Rennes school of Business of successful candidates by sending the list of Colombian students admitted to Rennes school of Business and selected as beneficiaries of the Loan-Scholarship Program of COLFUTURO.
 - Rennes school of Business will select from the list mentioned in Numeral 8 item d, the students who will be granted the University scholarship mentioned in Numeral 4. The University will then inform COLFUTURO of this decision.
 - f. COLFUTURO provides Rennes school of Business with institutional information on COLFUTURO and pertinent details on its Loan-Scholarship Program and the payment scheme (see Annex I). The designated coordinator of Rennes school of Business ensures that relevant authorities of Rennes school of Business (i.e., bursars and student account offices) in charge of student accounts accept the terms of COLFUTURO's Loan-Scholarship Program.
 - g. Both institutions make the necessary financial arrangements for confirmed scholars.
 - h. Both institutions have an obligation to inform the other party of any change in the designated coordinator or signatory in charge of this agreement.
- 8. To be awarded a scholarship, the student must meet the following requirements: Bachelor degree, English proficiency for admission: TOEIC: 785 IELTS: 6.0 TOEFL: 80. Acceptance letter from Rennes school of Business
- 9. The designated coordinators are:

For Rennes school of Business Monica Medina Head of Latin American office monica.medina@rennes-sb.com (57) 3177831630 For COLFUTURO: Johanna Torres Director of International Relations johanna.torres@colfuturo.org (57)1 3405394

10. Both institutions will promote the agreement to prospective Colombian graduate students.

This agreement shall remain in force from the date of signature by the designated representatives of each party and may be reviewed or renegotiated at the request of either party. Either party may terminate the agreement by providing at least thirty days prior written notice to the other party.

Caroline Jouanin Head of International development

Date: 08/08/2024

Jerónimo Castro Jaramillo Executive Director, COLFUTURO

Date: 09-Aug-2024 | 09:22 SAPST

Groupe ESC Rennes School of Business rue Robert d'Addrissel - CS 76522 BEALER des France Email: CCB-3C IEnnes-fr Sirel-378 327 514 00014 NAF 85422 TVA FR 07 378 327 514 151 02 99 33 08 2

DocuSigned by: Joinimo Centro 36A639907FE24B1...

Annex 1 General Terms and Payment Scheme of COLFUTURO Loan-Scholarship Program

- 1. COLFUTURO's financing system consists of a Loan-Scholarship of up to USD50,000 for a maximum financing period of two years.
- 2. The applicants for the Loan-Scholarship determine the amount to be requested from COLFUTURO following COLFUTURO's policies and procedures.
- 3. Successful applicants or beneficiaries of this program can use the Loan-Scholarship to cover the full or partial costs of their graduate studies abroad.
- 4. COLFUTURO's Loan-Scholarship is granted in US Dollars. All payments to beneficiaries (i.e., settling allowance and living allowance) are made in US Dollars, but COLFUTURO can pay university tuition in other currencies. However, COLFUTURO beneficiaries have an obligation to assume any discrepancy arising from foreign exchange fluctuations between the US Dollar amount requested by COLFUTURO and the other currencies.
- COLFUTURO's selection process for the Loan-Scholarship Program is done yearly. Applicants can comply with documentary requirements when the online application becomes available in January and up to February 28th. Results will be published by the mid of May. These dates may change each call.
- COLFUTURO notifies partner universities regarding the selection process results by sending them the list of COLFUTURO beneficiaries admitted to their graduate degree programs.
- 7. Once students are selected and notified as beneficiaries of COLFUTURO, the latter arranges a meeting with the student to explain in detail the terms and conditions of the Loan-Scholarship. The student who accepts these terms and conditions decides the allocation of this Loan-Scholarship considering the maximum amounts mentioned in item 1. The beneficiary can allocate approved financial support on the following cost items:
 - Airfare
 - Settling Allowance (one-time payment of up to USD2,000)
 - Tuition
 - Health insurance
 - Living allowance (Up to USD2,000 per month)
 - Textbooks and computer allowance (maximum USD2,000 per year)
 - Debtors' insurance

COLFUTURO provides each beneficiary with a sponsorship letter indicating the total amount of the loan-scholarship.

8. COLFUTURO clearly informs the beneficiaries, which of the above items are payable directly to them and to the universities or service providers.

9. COLFUTURO pays annual tuition and fees (and health insurance, when this is included as part of the University's fees) directly to the universities in two installments:

For those beneficiaries who begin their programs during the second semester of the year:

- First payment: November 15th, Student must submit the corresponding invoice to COLFUTURO no later than October 31st.
- Second payment: On March 15th, Student must submit the corresponding invoice to COLFUTURO before February 28th.

For those beneficiaries entering during the first semester of the year, the payment scheme is vice-versa, first payment in March and second payment in November.

- 10. The students are responsible for obtaining financial resources to cover other costs not included in this Loan-Scholarship agreement related to their program of study.
- 11. The students have a financial responsibility towards the University; COLFUTURO will pay on their behalf. After COLFUTURO makes the final payment, the student must cover any outstanding balance, including those resulting from exchange rate fluctuations.
- 12. The loan turns into a partial scholarship when the student returns to Colombia and resides there for a pre-established period. To qualify for the scholarship, the student must comply with all the requirements previously agreed with COLFUTURO. The scholarship is granted as follows: 20% for MBA programs and masters in administration and law, and 40% for masters in all other areas and all doctoral programs. Two additional 20% bonuses can be given as follows:
 - a. Beneficiaries who work full time in the public sector or as academics or researchers will receive 10% during the first year, 5% for the second year, and 5% for the third year, to get up to 20%.
 - b. Beneficiaries who work in a city different from Bogotá or its metropolitan area will receive 10% during the first year, 5% for the second year, and 5% for the third year, to get up to 20%.

The beneficiary must pay the loan component monthly, upon his or her return to Colombia, according to the established amortization period, which cannot exceed a 5-year term.

Annex 2 List of Official degrees

- 1. Master in International Business, Negotiation & Geopolitics Diplôme Supérieur en Affaires Internationales, Negociation et Geopolitique Double degree with: MSc in International Negotiation and Business Development OR MSc in Geopolitics and Business
- 2. Master in International Finance Diplôme Supérieur en Finance Internationale Double degree with: MSc in International Finance OR MSc in International Accounting, Management Control and Auditing
- 3. Master in Digital Marketing Management Diplôme Supérieur en Management Du Marketing Digital Double degree with: MSc in Digital Marketing Management OR MSc in Immersive Design (taught in French)
- 4. Master in Logistics Supply Chain Management Diplôme Supérieur en Logistique Et Gestion De La Chaine D'Appovisionnement Double degree with: Msc in Logistics, Supply Chain and Purchasing
- 5. Master in Analysis, intelligence and security Diplôme Supérieur en Analyse, Intelligence et Sécurité des données Double degree with : MSc in Data and Business Analytics (ENG) OR MSc in Financial Data Intelligence (ENG)
- 6. Master in Management of Cultural Creative and luxury industries Diplôme Supérieur en management des industries culturelles, créatives et du luxe Double degree with:

MSc in Luxury Marketing and Brand Management (ENG)