AGREEMENT

This agreement is entered into and effective as of the last date in the signature section below by and between the Fundación para el Futuro de Colombia COLFUTURO and of Director of The University of Auckland English Language Academy (ELA) on behalf of the General English (Global English Plus) and Academic English Program.

Whereas, The University of Auckland English Language Academy offers intensive English language programs to Indivuduals who meet certain minimmum program guidelines;

Whereas COLFUTURO would like to send students to The University of Auckland English Language Academy to participate in intensive Global English Plus programs and Academic English throughout the academic year;

Whereas The University of Auckland English Language Academy would like to offer a Global English Plus and Academic English program to students from COLFUTURO on the terms Indicated below:

NOW THEREFORE, in consideration of the mutual convenants and promises herein, The University of Auckland English Language Academy and COLFUTURO agree as follows:

1. i) Global English Plus Program:

The University of Auckland English Language Academy agrees to provide the following services to students from COLFUTURO, provided that such students meet the requirements for acceptance into its ESL program.

- a. A weekly total of 22 hours of intensive English classroom instruction; this is made up of 20 hours Course Classroom instruction and 2 hours of optional workshops, Monday through Friday delivered in increments of eight week sessions (two months); In addition students are expected to complete at least 5 hours of self-study per week. Students may join the program every Monday for a minimum of two weeks (except New Zealand Public Holidays, the break preceding the Christmas break, and the two weeks of the Christmas break)
- b. Proficiency testing at the beginning of the program, which will place the students in the appropriate class level class: Elementary, Pre-Intermediate, Intermediate, Upper-Intermediate or Advanced.
- An attendance certificate at the end of the program, with a minimum of 85% attendance

ii) Academic English Program:

The University of Auckland English Language Academy agrees to provide the following services to students from COLFUTURO, provided that such students meet the requirements for acceptance into its ESL program.

a. A weekly total of 22 hours of intensive English classroom instruction; this is made up of 20 hours Course Classroom instruction and 2 hours of optional workshops, Monday through Friday delivered in increments of ten week sessions; In addition students are expected to complete at least 5 hours of

- self-study per week. Students may join the program at the beginning of each block, set five times per year, for the course duration of ten weeks.
- b. Proficiency testing at the beginning of the program, which will place the students in the appropriate class level class: Module 1, Module 2, Module 3 or Module 4. Students may join the program on specific start dates for the ten week term.
- An attendance certificate at the end of the program, with a minimum of 85% attendance

2. Statement of Capability

The University of Auckland English Language Academy

The English Language Academy (ELA) was established by The University of Auckland as a provider of English Language courses. The courses offered by the ELA are supported by the Faculty of Arts and the Department of Applied Language Studies and Linguistics in The University of Auckland. The ELA provides Global English Plus Language programs and Academic English Language preparation programs for tertiary level study, as well as specialist and customised English courses.

The ELA is located on the University's central city campus. It provides a modern and dedicated learning environment for students. Students from up to 30 countries study full time at the ELA and a broad cultural and linguistic experience is available to all.

The ELA is an accredited IELTS test centre, Cambridge TKT and CELTA training centre. All of the staff are highly experienced ESOL teachers and the majority possess postgraduate qualifications in TESOL or Applied Linguistics.

The University of Auckland is a world class, international university. It is the largest university in New Zealand and the top ranked research university.

3. The English Language Program

Global English Plus (GEP) Program

The GEP program is divided into: Elementary, Pre Intermediate, Intermediate, Upper Intermediate and Advanced. Entry to each level is either by placement test or by attaining the level of proficiency needed for the next level. The placement test is a combination test of language and writing and speaking skills.

Elementary:

This course provides a foundation in the structure of the language, gradually building understanding of the basic grammar, vocabulary and functions of English.

Pre Intermediate:

The overall aim is to follow on from foundations laid in the Global English Plus Elementary Program. It widens students' understanding of English and extends their abilities to use the language for communicative purposes.

Intermediate:

The overall aim is to improve the foundations of fluency and accuracy. The course focuses on development of real-life communicative skills through listening comprehension, writing, reading skills and vocabulary building.

Upper Intermediate:

The overall aim is to provide a systematic approach to all the four skills with a special focus on improving speaking and listening. Develops students' ability to work independently and helps the students to perceive the systems that underlie the language.

Advanced:

The objective of the advanced course is to take the students up to a fully proficient and confident use of the language. With its special focus on reading and writing it provides a crucial step into advanced English.

All Global English Plus will have an option to combine their study with the following second class options;

Confident Speaking (Elementary)

The Confident Speaking course is a skills-based course that enables the students to extend what they have learned in the first class. It gives students practice in reading, writing, listening and speaking. A new topic is studied each week. For example one week could be Travel and Tourism and the next week Work. Twice a block the students read a famous English book then watch a movie that is connected to the book.

Confident Speaking (Pre Intermediate, Intermediate, Upper Intermediate/Advanced)

The Confident Speaking course is a skills-based course that enables the students to extend what they have learned in the first class. It gives students practice in listening and speaking. It includes studying different topics and also project work. Twice a block the students read a famous English book then watch a movie that is connected to the book.

Power Writing (Pre Intermediate and Intermediate)

Students who need to focus on improving their writing ability can elect to take the power writing option. The course strengthens literacy skills needed for success on an academic pathway, including taking exams such as IELTS in the future.

This option provides a bridge between General English and Academic English for students who have not yet reached the Intermediate level.

Business (Pre Intermediate, Intermediate, Upper Intermediate/Advanced)
Students who need communication skills for use at work can elect to take the business option. The course teaches a range of business communication skills

and also includes practical, functional language. A central focus of the course is real-world case studies, authentic interviews and business news reports which are all linked to key business topics.

IELTS (Intermediate, Upper Intermediate/Advanced)

The ELA IELTS Preparation Course covers all four sections of the Academic Module of the IELTS test. The course familiarizes students with the format of the test and teaches the skills and strategies required to cope with the various demands of the test.

Academic English (AE) Program

The Academic English Program has an explicit emphasis on the academic context and focuses on the language and skills required for successful study at tertiary level, including lectures, seminars, tutorials and research. It develops independent learning strategies. Independence is encouraged in the online research component which can be accessed online externally.

Academic English is offered from the Pre-Intermediate level through to Advanced. Each course lasts 10 weeks with 200 contact hours and an additional 20 hours of optional weekly workshops to support the main program. Each student is expected to complete at least 5 hours of self-study per week.

Module 1

This is a pre-intermediate level of Academic English.

Entry Requirement: An acceptable score in the ELA Placement Test conducted the week before course commencement (equivalent to IELTS 4.0) or successful completion of the Introduction to Academic module.

Module 2

This is an Intermediate level of Academic English.

Entry Requirement: An acceptable score in the ELA Placement Test conducted the week before course commencement (equivalent to IELTS 4.5) or successful completion of Module 1.

Module 3

This is an Upper Intermediate level of Academic English.

Entry Requirement:

ELA placement test conducted the week before course commencement (equivalent to IELTS 5.0) OR successful completion of Module 2.

Module 4

This is an Advanced level of Academic English.

Entry Requirement: ELA placement test conducted the week before course commencement (equivalent to IELTS 5.5) OR successful completion of Module 3

Starting at the Intermediate level, Academic English students will have an option to combine the Academic English study with either IELTS Preparation or University Preparation. At the Advanced level, students will have an option to combine the Academic English study with either IELTS Preparation or English for Specific Academic Purposes (ESAP). The three content areas for ESAP are Humanities, Commerce, and Science and Engineering.

4. Support services

 i. Airport-pick up Students can request an airport pickup and be met by a "meet and greet "service. They will be transferred directly to their accommodation.

ii. Orientation Sessions On the first day at ELA there will be a comprehensive orientation program which begins at 8:30am and finishes at approximately 3:30pm. Students need to bring their passports and a copy of their insurance. They will fill out an arrival form and complete a placement test. The placement test consists of three parts; a 30 minute Reading and Grammar test, a 30 minute writing test and a speaking test. Students will have a presentation delivered to them giving them information about ELA, their study program, homestay and important information about living in New Zealand. Later in the day students will have a tour of the ELA building and shown all the facilities before walking to the main University of Auckland Campus and being assisted to obtain a bus pass and given telephone information. Students will be given their level for their first class and can choose their second option ready to being to study the following day. Students need to pay for their book deposit of \$100.00 before they collect their book and timetable the following day.

III. University life: The University of Auckland English Language Academy will issue each COLFUTURO student with their student ID card and begiven a Moodle login. Students have access to all The University of Auckland English Language Academy facilities such as the University Recreation Center, student services, academic counselling and support, the ELA's computer facilities and well equipped student lounges. The ELA has a state-of-the-art Study Centre for all students to engage in self-directed study to work on their English language proficiency in their own time. Staff are available to provide assistance for students study. The centre is available to the participants for their use outside of the formal Teaching Program. It gives students access to a large number of language learning resources, information and materials. It also guides and helps them to carry out needs analyses, set goals and select appropriate learning materials and activities. Language learning resources include language CD ROMs, graded readers, DVDs with subtitling, videos, dictionaries etc. The University Health Centre offers General Practitioners who are available for

general and urgent consultations throughout the day. There are also Nurse Practitioners and administrative staff. A counselling service with trained counsellors is also available. All international students are required to have approved medical and travel insurance and this can be arranged through The University of Auckland. This insurance covers the costs of visits to the doctor, emergency dental treatment, and hospitalisation costs. The University of Auckland English Language Academy complies with the NZ Government's Code of Practice for International Students in all respects. The ELA has a contact person for the purposes of non-academic advice or pastoral care. The University has a Muslim prayer room with washing facilities, and there are several mosques located in various city suburbs. There is an interdenominational Christian chapel on campus.

iv. Field trips / Social. Activities:

Students can participate in a wide range of activities organised by the ELA. Activities range from a quiet evening at the movies or shopping in Auckland City to the more adventurous activities such as skydiving, bungee jumping, salling, indoor rock climbing and horse riding. Students can find further information in the ELA orientation and on the ELA social activities noticeboard. An additional cost applies for most activities.

v. Accommodation:

Homestay can be arranged utilising professional placement services. Homestay accommodation can provide a student with on-going support in the English language and in learning about Western culture. Families are selected on the basis of providing such support and are experienced in caring for students from many different cultures.

The following are the main criteria for homestay placements:

- The family is English-speaking
- The family is able to provide a well-furnished single room for the student. Other accommodation options adjacent to the University are available. Detailed information can be provided on request.
- vi. Meal plan:

In homestay, breakfast and dinner are provided Monday to Friday, and breakfast, lunch and dinner at weekends.

vii. Insurance / Travel and Health Insurance

New Zealand Law requires that each student studying in New Zealand shall have adequate travel and health and personal effects insurance cover. Compliant health and travel insurance is a condition of enrolment. ELA FCertEAP students need to either purchase Student Safe Insurance or Southern Cross Student Max insurance. The ELA can arrange cover under the University of Auckland plan at a cost of \$48.75 per month (subject to change - minimum two months purchase required - recommended for study of three months or longer). Each student is responsible for checking the Schedule of Benefits and declaring all relevant information to the insurer. (University Insurance information:www.auckland.ac.nz/intlstudent-insurance)

viii. Visa:

The ELA is a NZ immigration approved online visa application center and can process online students' visa for the qualified students. If students are not qualified for applying for a visa online, the ELA will advise the students about all the required documents for a manual student visa application through NZ immigration.

ix. Policies and guidelines:

The ELA has terms & conditions which includes all policies and guidelines. These terms & conditions are attached with the application form and also compulsory to be read when students enrol for their course using our web-enrol system. The students will also be given the terms & conditions again on the first day orientation. The ELA's refund policy is also given in different languages including Spanish.

x. Costs:

Full costs for courses and fees are listed on our website at http://www.ela.auckland.ac.nz/course-2014 course dates fees-64

COLFUTURO students will be given a 30% discount on the gross tuition prices offered to regular international students. Such discount shall be published in the program cost sheet and updated each academic year. COLFUTURO shall decide whether to translate the discount in full or partially to the students as well as reserve it as a tuition scholarship for future students it has previously selected.

xi, Program Payment

COLFUTURO will collect the program costs from students and transfer the funds directly to The University of Auckland English Language as a way to assist students in their application process. This assistance has no charge for students for it is understood that COLFUTURO translates all the benefits of this agreement directly to its students and does not finance language programs. Students will pay all program costs in full prior to their arrival to the university.

Anticipated costs for tuition, fees, accommodation, meals, insurance and other direct costs will be detailed in the program cost sheet, agreed to by COLFUTURO and INTO in advance of the arrival of each group of students. The University of Auckland English Language Academy will invoice COLFUTURO for such amounts and COLFUTURO shall make payment within 30 days after receipt of such invoice. COLFUTURO students will be responsible for any other costs including extra curricular activities, personal expenses and meals not included in the plan.

xli. Tuitlon scholarships

The University of Auckland English Language Academy will offer 2 Global English scholarships, and 2 Academic English scholarship programs per calendar year (January 1st – December 31st). Scholarships will be granted after Colfuturo have sent 10 paying sessions of 8 weeks tuition or more.

These will scholarships will be as follows;

- 2 x 8 weeks Global English Plus (tuition only)
- 2 x 10 weeks Academic English (tuition only).

Students need to be at Intermediate level or higher and attend a minimum of 90 % of the program. They also need to provide an exit testimonial on completion of the program.

Sessions of one calendar year may count for the following calendar year (if fewer than ten have been sent) and may therefore count as the required ten sessions for scholarships to be given.

This offer of scholarships will be reviewed annually and adjusted if necessary, based on student numbers sent by Colfuturo and student success.

5. Contact information:

The program coordinators and contact infotmation for COLFUTURO and The University of Auckland English Language Academy are as follows:

COLFUTURO

Claudia Palacios Ávila

English Program Coordinator

Cra 15 # 37-15

The University of Auckland English Language

Academy

Kirsten McDonald

Associate Director / Business Development

Manager

Level 5 • 67 Symonds Street

Bag #163 • Private Bag 92019 • Auckland • New

Zealand

DD: +64 9 921 7684 | M: +64 27 705 1337 T: +64 9 919 7695| F: +64 9 919 7899

Bogotá - Colombia Tel (571)3405394 ext 123 Fax (571)2872630 claudia.palacios@colfuturo.org

www.colfuturo.org

kmcdonaid@ela.auckland.ac.nz ww.ela.auckland.ac.nz

6. Application process:

Terms and Conditions of Enrolment

The English Language Academy has agreed to observe and be bound by the Code of Practice for the Pastoral Care of International Students published by the Ministry of Education. Copies of the Code are available on request from this institution or from the New Zealand Ministry of Education website at www.minedu.govt.nz

Study Program

Students apply for and are offered a place at the English Language Academy (ELA) based on a Study Program (SP).

A Study Program will consist of any combination of the following:

(a) an agreed number of weeks of Global English Plus;

(b) an agreed number of ten week blocks of Academic English;

Students applying for any of the following courses must meet minimum English language requirements:

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(a) Academic English;

A placement test administered by the ELA will determine whether students are eligible to enrol in Academic English and into the appropriate level in Global English Plus. The minimum age for enrolment in all courses available for general enrolment at the ELA is 18 years.

Basis of Contract and Payment Terms

The University of Auckland English Language Academy is a division of Auckland UniServices Limited, a company wholly owned by The University of Auckland. These terms and the student offer of place form a contract between English Language Academy and the student. An offer letter will be issued to the student, along with these Terms and Conditions of Enrolment. Students will receive a Homestay Contract (if homestay is arranged by ELA), orientation program, and information on Support Services and a copy of Code of Practice for Pastoral Care of International Students on orientation day.

A student's place at the ELA will not be confirmed until all their fees for a Study Program have been paid in full. Places in each course will be allocated to students as they pay their fees. In all cases, tuition fees must be paid in full at least four weeks prior to commencement of their Study Program or together with the student's acceptance in a Study Program, whichever occurs last. Failure to pay tuition fees on the due date will result in the student's booking being cancelled. The contract between English Language Academy and the student is not in effect until the fees have been fully paid. Students will be accepted into all courses on a first come, first served basis until the places are filled.

The ELA reserves the right to decline enrolment in a Study Program and offer a refund as per section 3 below.

The ELA reserves the right to amend fees and these Terms and Conditions of Enrolment. Changes to these Terms and Conditions of Enrolment will apply to both future and current students. For the latest information please refer to www.ela.auckland.ac.nz.

Homestay and Arrival details

The homestay placement fee and homestay accommodation fee must be paid in full at least four weeks prior to commencement of the homestay accommodation or together with the student's acceptance of homestay accommodation, whichever occurs last. Failure to pay on the due date will result in the student's booking being cancelled. Once the student commences the homestay, the minimum non-refundable period is four weeks, including the initial seven-day settlement period, unless the period of study is for less than four weeks. The homestay placement fee is non-refundable.

If serious issues with the homestay family are identified within the initial seven-day settlement period, then the student can request to move to a new homestay immediately. If a student wishes to leave the new homestay, the minimum non-refundable period of four weeks for that homestay will apply but with the time spent at the first homestay taken into account. Please note: serious issues do not include homestay distance from the ELA, issues that can be resolved through discussion, or a request for a change of environment.

If a student discontinues their homestay contract with the ELA, the student will be required to pay the homestay placement fee again if that student subsequently decides to continue with the homestay or to go into a new homestay.

If a current ELA student who is not in a homestay decides to move into homestay, that student will be required to pay the required homestay placement fee and four weeks' homestay accommodation fee before a placement will be arranged.

Cancellation of homestay

After the initial four-week period, a minimum of one week's notice is required to cancel homestay accommodation. Where less than one week's notice is provided, up to one week's accommodation will be deducted from any refund.

If the student cancels their homestay no later than 48 hours before their stated arrival time the student will receive a refund of all homestay fees less:

(a) the non-refundable homestay placement fee; and

(b) one week's homestay accommodation fee

If the student cancels their homestay less than 48 hours before their stated arrival time the student will receive a refund of all homestay fees less:

(a) the non-refundable homestay placement fee; and

(b) four weeks' homestay accommodation fee

If booked for less than four weeks, there will be no refund.

If any student arranges their own accommodation, the ELA will not be held responsible for any damage, loss or other incident that may occur in accommodation arranged by the student or an outside party.

Arrival Advice

Arrival details, including date, time and flight number must be advised in writing to the ELA at least ten working days prior to the Study Program start date as indicated on the Certificate of Enrolment. Non-advice of a change of dates of arrival at least ten working days in advance will require the student to make a homestay payment from the date of arrival originally advised. If, as a result of the student not advising the ELA of the change of arrival details, the ELA has to source a new homestay, the student will be charged the homestay placement fee again. If "airport pick-up" is requested, and the student is not at the airport as advised to the ELA, the student will be required to pay for any further pick-ups. If a student arrives in New Zealand without giving the appropriate notice (ten working days) the ELA is not obligated to arrange homestay or airport pick-up. The ELA will undertake to provide emergency accommodation. However, any extra cost associated with this emergency accommodation will be at the student's expense.

Immigration and Visas

Full details of visa and permit requirements, advice on rights to employment in New Zealand while studying, and reporting requirements are available through the New Zealand immigration Service, and can be viewed on their website at http://www.immigration.govt.nz/ international students require a student visa for study longer than three months. It is the student's responsibility to change their visa status where necessary and advise the NZIS of any changes. The ELA will take copies of relevant visa documentation on arrival in New Zealand. Where international students withdraw from a Study Program and do not transfer to a degree or qualification at The University of Auckland as set out in section 8 below, the ELA will advise the NZIS. Students must be aware that a withdrawal from a Study Program may result in their visa being forfeited.

<u>Attendance</u>

Students must attend at all classes in their Study Program. Where it becomes clear that a student may fail to achieve this requirement the Academic Manager will provide them with a warning letter to give them an opportunity to correct attendance. The student's agent /

scholarship provider and parents, where applicable, will be advised. Following the issue of the warning letter, if the student's attendance does not improve immediately and it becomes clear that the requirement of attendance will not be reached, the student's enrolment at the ELA will be terminated and the tuition fees will not be refunded. Continuous absence from a Study Program for more than ten class days without notification to the ELA in writing will be considered abandonment of the student's Study Program. The student's enrolment will be cancelled and all fees will be forfeited. The NZIS will be advised of any student who does not meet the Study Program attendance requirements. If a student is absent for medical or personal reasons, the student must advise ELA Reception and provide appropriate supporting documentation e.g. a medical certificate.

Transfers

If a student wishes to transfer from Global English Plus to Academic English, or vice versa, this may be approved subject to availability of space and at the discretion of the ELA. Students moving into Academic English will need to sit a test to ensure that their English is at Pre-Intermediate level or above. Students may not transfer out of Academic English into Global English Plus until the end of a complete ten-week block. Transferring students will not be compensated for the difference in tultion fees between Academic English and Global English Plus, but will be given a credit towards further study with the ELA to the value of the difference. Students wanting to transfer into Academic English may be required to pay additional tultion fees. The new Study Program must be at least the same duration as the student's original Study Program.

Health and Travel Insurance

Most international students are not entitled to publicly funded health services while in New Zealand. If you receive medical treatment during your visit, you may be liable for the full costs of that treatment. Full details on entitlements to publicly funded health services are available through the Ministry of Health, and can be viewed on their website at http://www.moh.govt.nz Accident insurance: The Accident Compensation Corporation provides accident insurance for all New Zealand citizens, residents and temporary visitors to New Zealand, but you may still be liable for all other medical and related costs. Further Information can be viewed on the ACC website at http://www.acc.co.nz

Medical and travel insurance: International students must have appropriate and current medical and travel insurance while studying in New Zealand.

ELA Policy on Health and Travel Insurance

As part of the Code of Practice for Pastoral Care of International Students, a condition of study at the ELA is that all students must have health and travel insurance for the entire duration of their Study Program. All students who apply to study at the ELA will AUTOMATICALLY be invoiced for medical and travel insurance (the ELA uses Studentsafe - University Insurance refer to http://www.auckland.ac.nz/uoa/home/for/international-students/is-how-to-apply/is-health-and-travel-insurance).

This insurance must be paid unless the ELA approves the use of an alternative company. If a student wishes to arrange insurance through an alternative company they must provide the information below BEFORE they will be issued with a Certificate of Enrolment (receipt).

- 1. Name of Insurance Company
- 2. Policy Number

3. Certificate of Insurance which outlines levels of cover for medical expenses, loss of property, repatriation, personal liability, and how claims are made. The ELA will assess whether the levels of cover are suitable for the New Zealand environment. Any student who refuses to take out insurance will not be permitted to enrol at the ELA. Any student who is found to have falsified their insurance certificate will be given the opportunity to take our Studentsafe - University insurance immediately and if they refuse to do so will have their enrolment terminated. NZIS will be notified as appropriate and no refund of tuition fees will be issued.

7. Term of agreement:

This Agreement shall become effective as of the date signed by both parties, and the initial term shall be for one year from the effective date. Thereafter, the agreement shall automatically renew on an annual basis unless terminated in writing by either party, which shall be effective upon receipt of such notice by the non-terminating party. In the event of termination, the parties will allow COLFUTURO students who are already present on The University of Auckland English Language Academy's campus to complete their ESL program pursuant to the terms of this Agreement and will provide them all standard services.

By COLFUTURO
Joronimu Carlw Janature
Jerónimo Castro Jaramillo
Name in print
Executive Director
Title

Agreed and signed:

By The University of Auckland English Language Academy

Signature

Kirsten McDonald

CPA, 23/10/2013

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Name in print		
Associate Director	,,	

Date: 25/10/2013

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APPENDIX

8. COLFUTURO General English Program cost sheets:

The tables below outline the fee structure offered to COLFUTURO by The University of Auckland English Language Academy for the Global English Plus and the Academic English Program:

All fees in NZD

(The University of		Colfuturo*		Colfuturo*
Auckland English	Global English Plus	Global English Plus		Academic English
Language Academy)	8 WEEKS	8 WEEKS	10 WEEKS	10 WEEKS
COSTS*	<u>NZD</u>	<u>NZD</u>	NZD	<u>NZD</u>
Tuition	3,440.00	2,408.00*	4,650.00	
Registration Fee	240.00	240.00	240.00	240.00
Accommodation	070.00	270.00	270.00	270.00
Placement Fee	270.00			
Homestay	1,312.50			
Insurance	97.50	97.50	146.25	146.25
Airport pick-up (included in Accommodation				
Placement Fee	0	0	U	<u> </u>
Resource Fee	50.00	50.00		
TOTAL COSTS	NZD 5,410.00	NZD 4,379.25	NZD 7,981.25	NZD 6,586.25
Additionals				
Meal plan	\$50 est. per week for lunch (rest included in homestay fee)	lunch (rest included	lunch (rest included	\$50 est. per week for lunch (rest included in homestay fee)
Course activities	Please suggest an estimate		Please suggest an estimate	
Housing and meals during break	Please suggest an estimate		Please suggest an estimate	

^{*} Tuition fees include 30% discount