

COLLABORATIVE AGREEMENT
BETWEEN
FUNDACIÓN PARA EL FUTURO DE COLOMBIA
AND
INTO University Partnerships

The *Fundación para el Futuro de Colombia* (COLFUTURO) and **INTO University Partnerships (accompanying US partners listed in Appendix A), here within as INTO.** share an interest in strengthening bilateral cooperation in the field of education between Colombia and the United States of America, promoting stronger ties between the two institutions to increase the administrative support and guidance available for Academic English language studies of Colombian students.

The purpose of this agreement is to foster cooperation and enhance the links between the two institutions through the provision of shared administrative support for talented students admitted to the COLFUTURO Language Program (LP) at INTO partners in the USA listed in *Appendix A* of this MOU agreement.

The mutual cooperation will operate as follows:

1. Colombian students interested in learning or improving their English language skills will seek admission to the COLFUTURO Language Program. Once students have been admitted and decided they would like to study at any INTO partner in the USA, COLFUTURO will support them in their admissions processes to the English programs offered by university in reference, following the normal application procedures and meeting all the standard admission requirements (waiving the application fee) established by each individual INTO university partners in the USA.
2. Students admitted to the Language Program of COLFUTURO are responsible for the attainment of financial resources to cover their programs.
3. COLFUTURO will receive the students' payments in three different instalments and then make the international wire of the total cost of their program (one payment in full) directly to the INTO university partner account which will have been previously determined. COLFUTURO will pay on the students' behalf before their programs have started. Some students may decide to pay other costs such as accommodation, meals plans, etc. directly to the university.
4. Each individual INTO partner will invoice COLFUTURO directly for each of the students admitted. The invoices will be prepared separately for each of our individual students and will have a breakdown for every item.
5. INTO's partners will provide a partial scholarship (listed as discount off tuition) in the amounts listed in Appendix A. This discount will be valid for any enrollment in the Academic English program at the university and will be given to every student sent by the Language Program of COLFUTURO, unless listed otherwise in Appendix A. This benefit

will be maintained and/or extended for the time the student decides to study at the INTO partner university.

6. COLFUTURO will provide administrative support and guidance to the students with their admissions and visa processes. COLFUTURO will promote all INTO partners listed in Appendix A, their respective Academic English programs, and the benefits agreed to by this mutual cooperation.
7. Each institution will designate a coordinator to implement and monitor this agreement. In particular, the designated coordinators will be responsible for ensuring that:
 - a. INTO and COLFUTURO provide prospective Colombian Language Program students with information on their programs of interest and guidance on how to apply to INTO's university partners.
 - b. INTO provides COLFUTURO with all the relevant promotional materials and brochures on the different English study programs offered by the universities mentioned to encourage interest among prospective Colombian students.
 - c. INTO provides all Colombian students admitted to their English language programs information on the Language Program of COLFUTURO and encourages these students to contact and submit an application to COLFUTURO.
 - d. COLFUTURO informs INTO of successful candidates by sending the application form of each student admitted to the Language Program of COLFUTURO. Furthermore, COLFUTURO will inform INTO if students decide to postpone or withdraw from any programs.
 - e. Both institutions have the obligation to inform the other party of any change in the designated coordinator or signatory in charge of this agreement.

8. The designated coordinators are:

For All INTO Partners: Name: Laura Sanchez Position: Enrollment Support Officer e-mail: laura.sanchez@intouniversityaccess.com Phone number: +573118276609	For COLFUTURO: Laura Trujillo Languages Program Director e-mail: laura.trujillo@colfuturo.org Phone number: (57)1 3405394 Ext. 123
For All INTO Partners: Name: Luke Sikorski Position: Asst. Recruitment Director, Sponsors (US) e-mail: luke.sikorski@intoglobal.com Phone number: +1-314-913-7308	For COLFUTURO: Laura Trujillo Languages Program Director e-mail: laura.trujillo@colfuturo.org Phone number: (57)1 3405394 Ext. 123

9. Both institutions will promote the agreement to prospective Colombian English language students.

This agreement shall remain in force from the date of signature by the designated representatives of each party and may be reviewed or renegotiated at the request of either party. Either party may terminate the agreement by providing at least thirty days prior written notice to the other party.

Luke M Sikorski

Luke Sikorski
Director, US Sponsors

Date:

DocuSigned by:

Jerónimo Castro

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Jerónimo Castro Jaramillo
Executive Director, COLFUTURO

Date:

Appendix A: Participating Universities

The following universities have agreed to special discounting off the Academic English program specifically for students within the language program of Colfuturo. The discount is only valid for tuition and fees and is not applicable to any other fees associated with a students' language studies

1. George Mason University (Washington DC area)
 - a. 15% discount off Academic English only
 - b. No limit in terms of student numbers

2. Suffolk University (Boston, MA)
 - a. 50% discount off Academic English only
 - b. No limit in terms of student numbers

3. Oregon State University (Corvallis, Oregon)
 - a. 30% discount off Academic English only
 - b. No limit in terms of student numbers

4. Drew University (New York City area)
 - a. 40% discount off Academic English only
 - b. No limit in terms of student numbers

5. Saint Louis University (Saint Louis, Missouri)
 - a. 47% discount off Academic English only
 - b. No limit in terms of student numbers
 - c. Minimum English level of 4.5/5.0 IELTS equivalent

6. Hofstra University (Long Island, New York)
 - a. 45% discount off Academic English only
 - b. No limit in terms of student numbers